

## Analyst consensus

Updated as of 3rd January 2025

€ millions, unless otherwise specified	FY2025E Average	FY2025E High	FY2025E Low	Contr.
<b>Total revenue</b>	<b>84.0</b>	<b>84.2</b>	<b>83.7</b>	<b>6</b>
Auto	32.2	32.4	31.9	6
Real Estate	22.3	22.5	22.0	6
Jobs & Services	16.1	16.4	15.9	6
Generalist	13.3	13.6	13.2	6
Operating Profit	53.2	56.2	48.2	5
Adjusted Operating Profit	64.5	64.6	64.4	5
<b>EBITDA</b>	<b>65.3</b>	<b>65.4</b>	<b>65.1</b>	<b>6</b>
EBITDA margin	78%	78%	78%	6
Profit	44.6	47.0	40.7	6
<b>Adjusted net income</b>	<b>53.9</b>	<b>54.7</b>	<b>51.4</b>	<b>6</b>
Basic EPS, € cents	9.26	9.81	8.48	6
Adjusted basic EPS, € cents	11.21	11.39	10.70	6

€ millions, unless otherwise specified	FY2026E Average	FY2026E High	FY2026E Low	Contr.
<b>Total revenue</b>	<b>96.1</b>	<b>96.9</b>	<b>94.6</b>	<b>6</b>
Auto	37.1	37.9	36.6	6
Real Estate	25.8	26.4	25.2	6
Jobs & Services	18.6	19.1	17.9	6
Generalist	14.5	15.3	13.8	6
Operating Profit	65.0	68.7	57.0	5
Adjusted Operating Profit	74.4	75.1	73.2	5
<b>EBITDA</b>	<b>75.1</b>	<b>75.9</b>	<b>73.9</b>	<b>6</b>
EBITDA margin	78%	79%	78%	6
Profit	55.3	58.0	49.2	6
<b>Adjusted net income</b>	<b>62.9</b>	<b>64.3</b>	<b>59.1</b>	<b>6</b>
Basic EPS, € cents	11.79	12.66	10.54	6
Adjusted basic EPS, € cents	13.42	13.75	12.65	6

€ millions, unless otherwise specified	FY2027E Average	FY2027E High	FY2027E Low	Contr.
<b>Total revenue</b>	<b>109.7</b>	<b>111.6</b>	<b>105.4</b>	<b>6</b>
Auto	42.8	44.2	41.8	6
Real Estate	29.8	30.7	28.5	6
Jobs & Services	21.4	22.2	20.5	6
Generalist	15.6	16.8	14.2	6
Operating Profit	75.9	80.9	65.8	5
Adjusted Operating Profit	85.3	87.4	82.0	5
<b>EBITDA</b>	<b>86.2</b>	<b>88.2</b>	<b>82.7</b>	<b>6</b>
EBITDA margin	79%	79%	78%	6
Profit	65.2	69.0	57.4	6
<b>Adjusted net income</b>	<b>72.7</b>	<b>74.6</b>	<b>66.4</b>	<b>6</b>
Basic EPS, € cents	14.30	15.89	12.63	6
Adjusted basic EPS, € cents	15.93	17.05	14.63	6

Note: financial year starts on May 1st and ends on April 30th

## Contributors

<b>House</b>	<b>Analyst</b>	<b>Date of forecasts</b>	<b>Target price, pence</b>	<b>Recommendation</b>
Berenberg	Ciarán Donnelly	05/12/2024	395	Buy
BNP Paribas Exane	William Packer	05/12/2024	375	Outperform
BofA Securities	David Amira	05/12/2024	350	Neutral
Deutsche Numis	Gareth-A Davies	11/12/2024	373	Hold
Panmure Liberum	Sean Kealy	13/12/2024	385	Buy
Peel Hunt	Jessica Pok	12/12/2024	350	Hold

(all of which have been updated or confirmed before the report)

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